

ENERGY PERFORMANCE CONTRACTING COMMITTEE
 FEBRUARY 14, 2013, 7:00PM
 TOWN HALL, ROOM 210
 84 SOUTH MAIN STREET
 CHESHIRE, CT 06410

Present

Jim Sima (arrived at 7:30pm) – Town Council
 Patti Flynn-Harris – Town Council
 Tod Dixon (departed 7:28pm) – Board of Education
 Keith Goldberg – Public Building Commission
 Art Crooker – Public Building Commission
 Dave Gavin – Energy Commission
 Frank Biancur – Cheshire Public Schools
 Vin Masciana (departed 7:28pm) – Cheshire Public Schools
 Dan Marseglia – Cheshire Public Schools
 George Noewatne – Public Works

The meeting was called to order at 7:10pm

Mr. Masciana stated there were six proposals received, and two finalists were selected.

Mr. Goldberg read off the names of the six proposers and their pricing:

Proposal Results:

	Base Proposal	5 Year M&V	15 Year M&V
ECG Engineering	\$247,500.00	No add'l charge	No add'l charge
Strategic Building Solutions	\$130,604.00	\$19,500.00	\$72,000.00
Peregrine Energy Group	\$91,500.00	Not to exceed \$15,000.00	Not to exceed \$45,000.00
Source One Inc.	\$72,450.00	\$4,570.00 per year	\$4,570.00 per year
Celtic Energy, Inc.	\$125,000.00	\$50,000	\$150,000.00
Birdsall Services Group	Hourly rate only	Hourly rate only	Hourly rate only

Mr. Goldberg gave an overview of the Owner's Rep. Subcommittee work. The subcommittee selected two finalists: ECG and Peregrine, based on their experience and capabilities.

Both firms were interviewed on November 19, 2012 and the selection was based on qualifications, not pricing.

ECG proposed a lump sum of \$247,000 for all work, which includes the 15 year M&V components.

Peregrine proposed an estimated \$136,500 for a much more limited scope.

Mr. Masciana and Mr. Noewatne contacted ECG at the request of the subcommittee, to clarify contract language and the relationship between ECG and Ameresco.

1. ECG and Ameresco have over \$100M worth of projects together
2. ECG's fees are paid from the performance contract. ECG is paid by Ameresco after approval from the Town Council.

The subcommittee reconvened on January 7, 2013 and negotiated a fee of \$230,000 with ECG for all work, to include the 15 yr M&V.

1. ECG will work for free until a performance contract is signed with Ameresco
2. ECG will pro-rate their fee if the project size is scaled down
3. There are possible savings from Ameresco with ECG providing drawing approvals

The subcommittee made a motion to hire ECG at their January 7, 2013 meeting.

Mr. Sima asked if ECG will review the Ameresco design? Mr. Crooker responded yes, that was specifically discussed at the interview.

Mr. Gavin questioned if ECG would review Ameresco's proposal? Mr. Goldberg answered yes, to establish a baseline.

Mr. Crooker stated that ECG will recommend which projects to pursue first.

The committee felt it was important to get ECG on board before Ameresco is contracted. This will allow ECG to become familiar with the buildings, review and make recommendations regarding the Ameresco IGA and guide the Town through the financing process.

The committee will need to obtain a copy of a proposed contract from ECG for the Town Attorney to review.

Motion by Mr. Gavin that the committee recommend the Town Council approve ECG as Owner's Representative for the Energy Performance Contract for a fee of \$230,000, subject to the Town Attorney's review of the contract. Motion seconded by Mr. Crooker and carried unanimously.

The next steps are to check with ECG and Ameresco regarding LED bulbs and other proposed work and to talk to the Town Manager about the financing of the performance contract.

Motion to adjourn by Mr. Gavin and seconded by Mr. Goldberg. Motion passed unanimously and meeting was adjourned at 8:10pm.

Submitted by:

George Noewatne